

2013 年度报告

Annual Report

中国财产再保险股份有限公司

CHINA PROPERTY & CASUALTY REINSURANCE COMPANY LTD.

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2013年度报告
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董事长致辞

Message from Chairman



董事长
张 泓

2013年，中再产险上下一心、真抓实干，实现分保费收入284.22亿元，税前利润15.40亿元，不仅创造了公司成立以来分保费收入的新高，而且在国内产险市场承保周期下行、巨灾与大赔案频发的不利环境下，连续五年实现盈利。受托经营的国际业务管理水平不断提升，业务结构进一步优化，总体经营业绩持续向好。

2013年，是实施集团公司发展战略和公司“十二五”规划承前启后的关键一年。中再产险按照“进取但不冒进，稳健但不保守”的指导原则，贯彻“稳增长、控风险、调结构、见实效”的经营策略，继续坚持以“市场化、专业化和国际化”统领全局，持续打造公司的竞争能力、盈利能力和发展能力，构建人才支柱、技术支柱和服务支柱，夯实精细化管理基础和风险控制基础；继续加快改革创新，在传统业务领域实施赶超战略，在新兴业务领域率先建立竞争优势，在良性发展的状态中不断实现公司各项工作的新突破。

2014年，中再产险将按照“稳字当头、控制风险、调整结构、确保盈利”的经营策略，优化资源配置；在继续保持传统业务优势地位、推进战略单元业务发展的同时，大力推动政策性业务取得突破，积极介入新兴业务，寻找新的突破口和增长点；进一步强化客户服务能力，提升市场影响力。

2014年，是中再产险又一个崭新十年的开始，衷心感谢监管机构、股东单位十年以来的指导和帮助，感谢广大客户对中再产险的支持和信任，诚挚期望我们在未来继续携手同行，为中国保险业更加美好的明天而努力奋斗。



总经理致辞

Message from General Manager



总经理
和春雷

2013年，国内产险行业呈现“利润下滑、灾害频发、经营分化、深度调整”的特点，公司领导班子立足实际，统筹兼顾，锐意进取，带领全体员工实现业务经营稳健发展。保费收入达到284.22亿元，提前超额完成“十二五”发展规划目标，实现税前利润15.40亿元，总资产达到420.13亿元。同时，着力提升受托经营的国际业务质量，优化业务结构，拓宽业务渠道，完善理赔管理模式，取得积极成效。

2013年，公司继续加大对行业的支持和服务力度。配合保监会和财政部推动建立财政支持下的农业大灾风险分散机制，提出初步方案和政策建议；积极参与地方巨灾保险试点工作；深度参与中国第二代偿付能力监管制度建设，提出创新性的方法框架。

2013年，公司推动客服体系向深层次展开，市场形象持续提升。按照“一司一策”原则，首次推出客户服务目录，为23家主要客户公司定制并落实了191个专项服务；成功举办了首届中国财险行业CEO圆桌会议、第二届中国财产再保险市场研讨会；借助中再集团承办第23届FAIR会议契机，举办了由63家公司80多位代表参加的“区域财产保险市场发展趋势”分论坛，进一步提升了中再产险在国内国际市场的影响力。

2013年，公司持续加强技术能力建设。成立中再产险行业数据分析中心，发布国内首条财产险风险曲线；完善经济资本模型数据和功能，在自留额和风险限额确定方面率先实现落地应用；深度参与地方农业保险“省到县”费率区划项目；进一步提升信息系统对业务定价和组合管理的能力。

2014年，公司将按照集团公司“稳增长、防风险、创价值”的要求，团结一致，凝智聚力，奋力拼搏，以更加饱满的热情和干劲，开创公司长期可持续发展新局面。

公司简介

Company Profile



基本情况：

中国财产再保险股份有限公司（简称“中再产险”）成立于2003年12月15日，是中国再保险（集团）股份有限公司（简称“中再集团”）旗下专业经营财产再保险业务的控股子公司。公司注册资本金为95.3225亿元人民币，总部设在北京，在上海、深圳设有分公司。

公司品牌：

公司全面承接了原中国再保险公司的品牌、业务、客户及一大批经验丰富的再保险管理和专业经营人才，以服务国民经济和保险业发展为己任，始终致力于为客户提供充足的承保能力和专业化的再保险服务，通过长期共赢的合作为客户创造价值，为中国保险业的改革发展提供支持与保障。

战略方针：

公司坚持以科学发展观为指引，按照“技术立司、人才强司、文化兴司”的战略方针，积极转变发展模式，严控经营风险，提升技术能力，加强精细化管理，营造和谐文化，努力开创持续有效益发展的新局面。

公司发展：

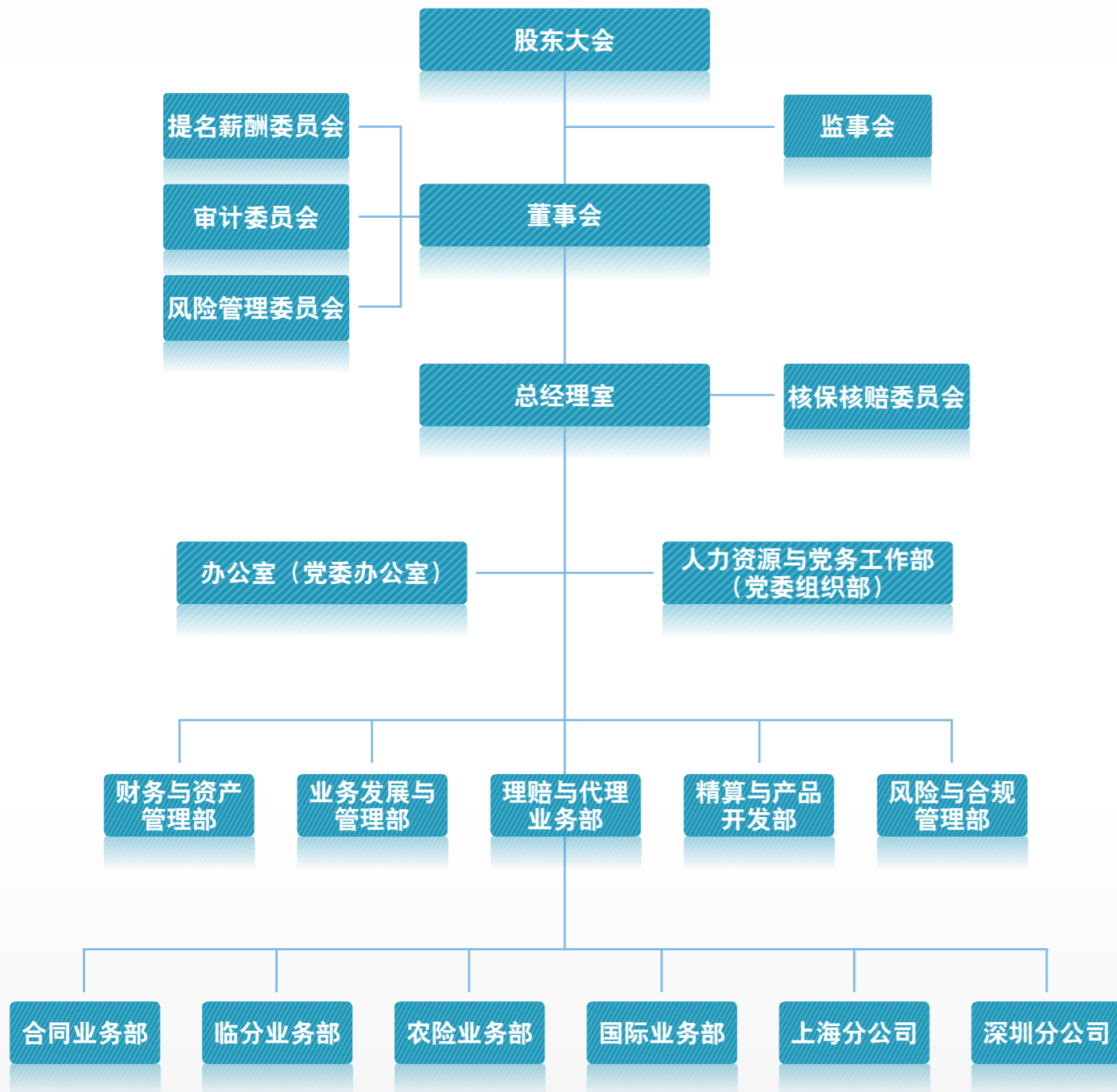
经过数年的发展，公司与中国市场50多家财产保险公司建立了全面的合作关系，分保费收入从2004年的28.12亿元增长为2013年的284.22亿元，总资产由2004年的26.72亿元增长为2013年的420.13亿元。公司向客户提供包括财产再保险、短期健康和意外伤害再保险、农业再保险、巨灾再保险、特殊再保险等多样化的产品，以及全面的风险管理服务，已经成为中国再保险市场主要的参与者，市场主导地位不断巩固。

自2013年5月起，公司受托经营中再集团国际财产再保险业务，通过有效打通国际国内两个渠道，共享国际国内两类资源，积极推动“市场化、专业化和国际化”战略的实施。

公司2013年履行社会责任情况：

公司积极履行国家再保险公司职能，立足国内再保险市场主导地位，充分发挥再保险在“资本融通、风险管理和技术传导”方面的专业价值，全面服务行业发展及国计民生。在“菲特”台风、东北洪涝灾害和“海力士”半导体火灾等重大自然灾害和意外事故中发挥损失补偿职能，积极支持灾后重建；为航空航天、轨道交通、钻井平台、食品安全责任和地方巨灾保险试点等国家重点建设及国计民生项目提供专业可靠的再保险保障；发挥技术人才优势，构建发布国内首条财产险风险曲线，为符合中国风险特点的财产险产品定价提供重要支持；配合国家农业发展及出口产业政策，持续为农业保险、出口信用保险提供再保险保障，有效支持国家农业生产及出口经济发展。

组织架构图：



董事会

董事长：张泓
副董事长：和春雷
董事：李媛媛、秦泓波、李明、凌飞、左惠强
董事会秘书：王振宇

提名薪酬委员会

主任委员：左惠强
委员：李明、凌飞

审计委员会

主任委员：李明
委员：凌飞

风险管理委员会

主任委员：和春雷
委员：李媛媛、左惠强

监事会

监事会主席：刘天洋
监事：秦炘、李晓翀

总经理室

总经理：和春雷
副总经理：李媛媛、庞卫
总经理助理：陈森、希震、王振宇

财务报告

Financial Statement



(一) 独立审计报告

注明：本财务报告已经过毕马威华振会计师事务所审计并出具无保留意见审计报告。

(二) 财务报表

资产负债表 (金额单位为人民币元)

资产	2013年	2012年
资产：		
货币资金	1,905,792,794	466,250,725
交易性金融资产	465,600,483	1,670,437,763
买入返售金融资产	78,400,000	-
应收利息	521,943,505	509,158,800
应收分保账款	9,013,944,448	7,141,206,844
应收分保未到期责任准备金	94,631,194	82,859,156
应收分保未决赔款准备金	339,715,058	191,138,203
贷款及应收款项	2,410,000,000	110,000,000
定期存款	10,920,000,000	11,464,253,368
可供出售金融资产	10,549,032,130	11,133,609,383
持有至到期投资	3,744,324,710	3,802,928,594
长期股权投资	20,400,000	20,400,000
存出资本保证金	1,740,000,000	1,740,000,000
固定资产	9,981,133	10,041,811
无形资产	2,845,556	2,313,464
递延所得税资产	112,471,160	231,489,953
其他资产	84,332,010	103,464,998
资产总计	42,013,414,181	38,679,553,062

负债及股东权益	2013年	2012年
负债：		
卖出回购金融资产	1,605,799,962	2,650,900,000
应付分保账款	2,983,879,080	4,281,641,135
应付职工薪酬	92,785,995	94,700,493
应（退）/交税费	(143,330,598)	158,280,832
未到期责任准备金	10,015,468,829	8,015,333,091
未决赔款准备金	15,327,278,814	12,767,476,826
其他负债	219,109,904	291,211,140
负债合计	30,100,991,986	28,259,543,517
股东权益：		
股本	9,532,250,000	8,532,250,000
资本公积	(408,793,623)	(38,873,821)
盈余公积	357,312,293	232,138,984
一般风险准备	399,024,188	273,850,879
未分配利润	2,032,629,337	1,420,643,503
股东权益合计	11,912,422,195	10,420,009,545
负债和股东权益总计	42,013,414,181	38,679,553,062

利润表
(金额单位为人民币元)

	2013年	2012年
一、营业收入	27,586,494,278	24,030,201,126
已赚保费	26,096,818,306	22,786,219,196
保险业务收入	28,421,525,209	24,122,138,778
其中：分保费收入	28,421,525,209	24,122,138,778
减：分出保费	(334,756,775)	(385,395,243)
提取未到期责任准备金	(1,989,950,128)	(950,524,339)
投资收益	1,476,311,721	1,214,151,129
公允价值变动（损失）/收益	(5,761,623)	21,956,461
汇兑（损失）/收益	(2,546,807)	5,977,626
其他业务收入	21,672,681	1,896,714
二、营业支出	(26,046,898,940)	(22,240,658,961)
赔付支出	(13,422,613,132)	(10,822,268,503)
减：摊回赔付支出	134,328,832	320,457,819
提取未决赔款准备金	(2,594,006,484)	(1,836,762,805)
减：摊回分保未决赔款准备金	149,089,939	(143,628,873)
分保费用	(10,157,618,030)	(9,378,914,669)
营业税金及附加	(5,949,972)	(14,126,937)
手续费及佣金支出	(20,232,173)	(15,115,383)
业务及管理费	(183,217,219)	(249,305,760)
减：摊回分保费用	38,304,056	72,519,697
其他业务成本	12,275,431	(121,270,134)
资产减值转回/（损失）	2,739,812	(52,243,413)
三、营业利润	1,539,595,338	1,789,542,165
加：营业外收入	1,543,357	84,530
减：营业外支出	(943,769)	(307,304)
四、利润总额	1,540,194,926	1,789,319,391
减：所得税费用	(288,461,833)	(384,935,333)
五、净利润	1,251,733,093	1,404,384,058
六、其他综合（损失）/收益	(369,919,802)	97,944,543
七、综合收益总额	881,813,291	1,502,328,601

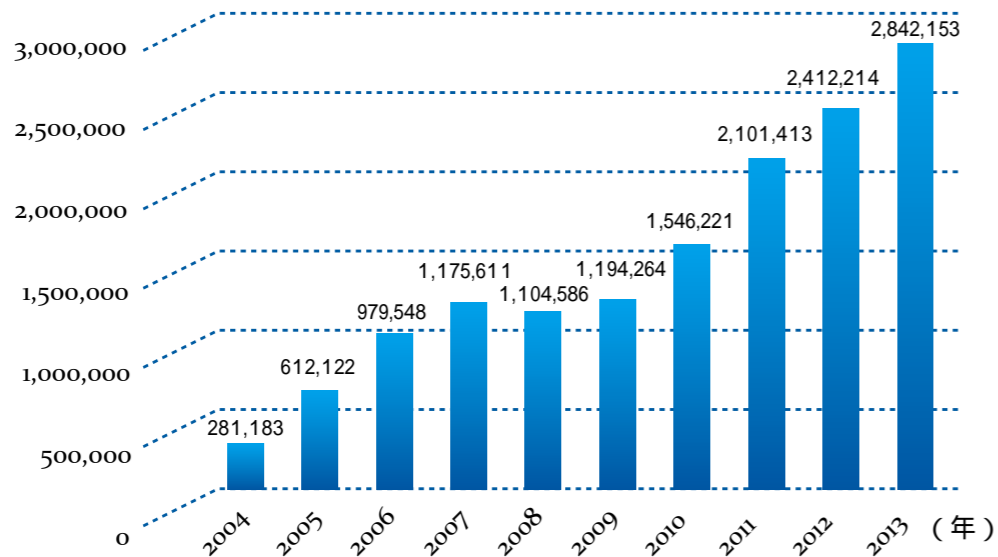
业务分析

Business Analysis



(一) 2004—2013年度总保费收入

(单位：万元人民币)



(二) 2013年各险种综合经营成果

2013年非水险业务保费收入为99.93亿元，占公司总保费收入的35.16%

2013年水险业务保费收入为14.31亿元，占公司总保费收入的5.03%

2013年机动车辆险业务保费收入为169.98亿元，占公司总保费收入的59.81%

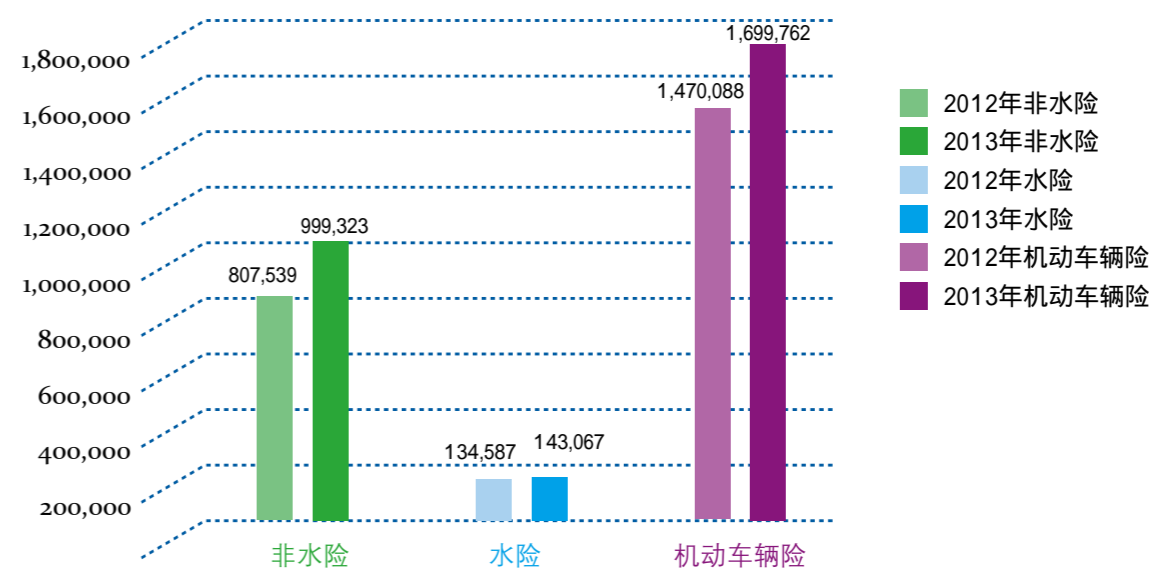
2013年各险种主要业务数字列示

(单位：万元人民币)

	非水险	水险	机动车辆险
分保费收入	999,323	143,067	1,699,762
分保赔款	424,281	66,533	851,447
分保费用	340,389	51,844	625,552

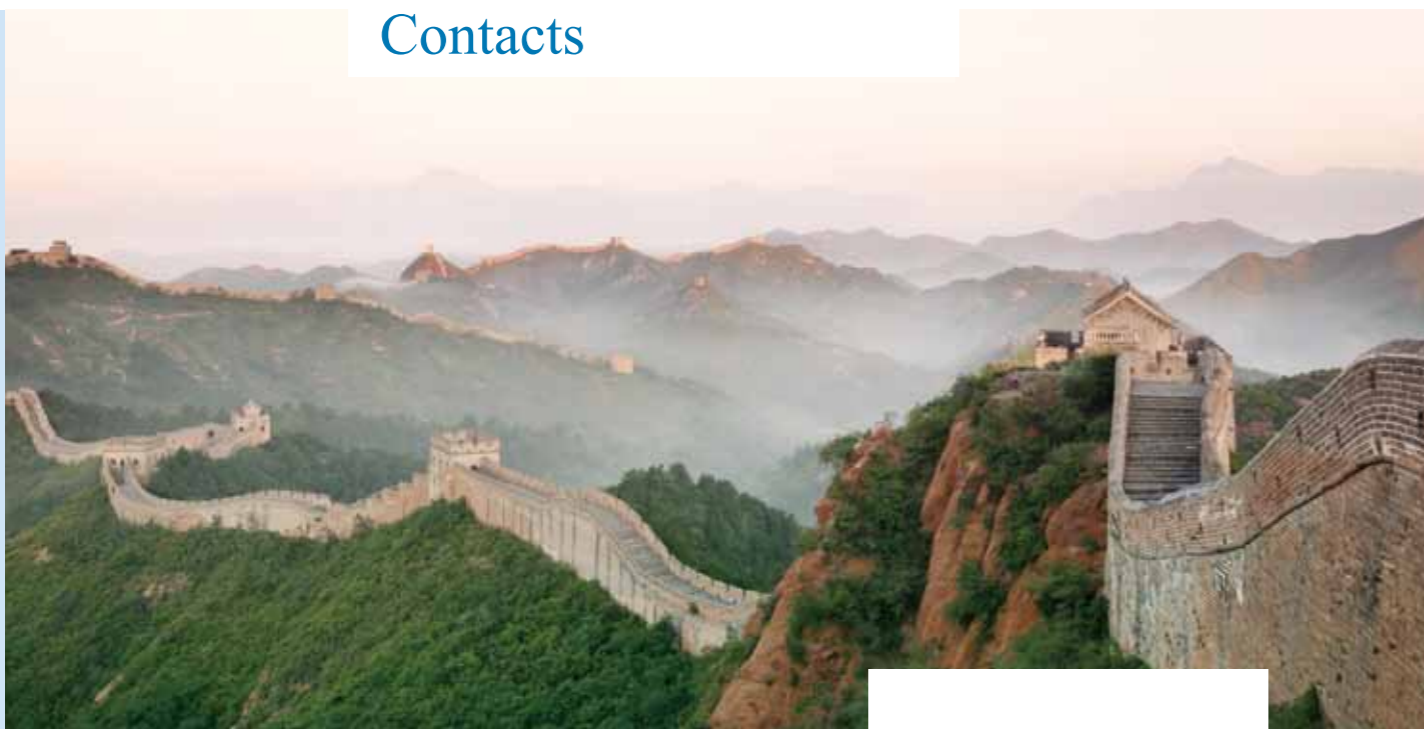
2012—2013年各险种保费收入对比

(单位：万元人民币)



公司通信录

Contacts



总公司

公司法定中文名称：中国财产再保险股份有限公司

公司法定英文名称：China Property & Casualty Reinsurance Company Ltd.

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Message from Chairman



Chairman
ZHANG Hong

During the year of 2013, China Property and Casualty Reinsurance Company Limited (CHINA RE P&C) worked hard with both determination and pragmatism to realize a record high reinsurance premium income of RMB 28.422 billion and a pre-tax profit of RMB 1.540 billion. We not only achieved an all-time high premium income since the founding of the Company, but also maintained profitability for five consecutive years in the face of a softening domestic market and frequent natural catastrophes and major risk losses. Management capability and portfolio mix of the international business entrusted by the Group company continued to improve with enhanced profitability.

The year of 2013 was critical for the implementation of China Re Group's "12th Five-Year Strategic Plan". We adhered to the principle of "being proactive but not aggressive; being

prudent but not conservative" and carried out the business strategy of "maintain growth, control risk, adjust structure, and achieve profitability." We continued to work under the guidance of "Market-orientation, Specialization, and Internationalization" to enhance the Company's competitive advantage and profit resources, to reinforce the three pillars of "Talents, Technologies and Services", and to enhance infrastructure for refined management and risk control. We accelerated reform and innovation to strengthen our leading position in traditional business and build up competitive edge in new business areas, and achieved multiple breakthroughs in a stable and positive environment.

For 2014, CHINA RE P&C will follow the business strategy of "maintain growth, control risk, adjust structure, and achieve profitability" and further optimize resource allocation. We will vigorously promote public policy-related business, actively participate in new lines of business and look for new breakthroughs and growth opportunities while maintaining our leading position in traditional business and expanding strategic business units. Moreover, we will strengthen client service capabilities further and enhance our influence in China's insurance industry.

The year of 2014 is a fresh start for the second decade in CHINA RE P&C's history. We would like to take this opportunity to express our genuine gratitude to the regulatory authorities and shareholders for their continuous guidance and assistance, and cordial thanks to our clients for their support and trust. We sincerely hope that all of us can walk together to strive for a better future of the insurance industry of China.

Message from General Manager



General Manager
HE Chunlei

In 2013, China's P&C insurance industry experienced a softening market with declining profit, frequent catastrophes, operation differentiation and profound adjustment. Despite adverse market conditions, CHINA RE P&C achieved healthy and stable business development by navigating the market trends, paying attention to important specifics and working with great determination. Annual premium income amounted to RMB 28.422 billion, which surpassed the goal set by the "12th Five-Year Strategic Plan" ahead of time. Pre-tax profit and total assets reached RMB 1.540 billion and RMB 42.013 billion respectively. We also exerted great efforts to enhance the quality of international business entrusted by the Group company by optimizing portfolio structure, broadening business channels, and improving claim management process.

During 2013, CHINA RE P&C provided greater support and service to the industry. We worked

together with China Insurance Regulatory Commission and Ministry of Finance to promote Agricultural Catastrophe Risk Diversification Mechanism with financial support, and proposed an initial plan and policy suggestions. We also actively participated in China's local catastrophe insurance pilot projects and proposed innovative methodological framework for the project of China's new solvency regulation framework.

In 2013, we further expanded our client service scope and enhanced our influence in China's insurance industry. We launched our client service catalogue for the first time and customized 191 services for 23 major client companies under the guidance of "One client, One solution". We organized the first China P&C Insurance CEO Roundtable Meeting and the second China P&C Reinsurance Market Seminar. During the 23rd FAIR Conference hosted by China Re Group, we organized a forum of "Regional P&C Insurance Market Trends", which was attended by more than 80 representatives from 63 companies, further promoting CHINA RE P&C's profile in domestic and international markets.

During 2013, we continued to reinforce our technical capabilities to aid our business management. We established an Industry Data Analysis Center and published the first P&C insurance exposure curve for China's market. We improved data and functions of our economic capital model for retention and limits calculation. The application of IT system in business pricing and portfolio management was further enhanced. We also actively participated in the "Province to County" rating project for local agricultural insurance.

For 2014, we will follow the principle of "maintain growth, control risk, adjust structure and achieve profitability" and create a new situation for the Company's long-term sustainable development with greater passion, determination and hard work.

Company Profile

Overview

China Property and Casualty Reinsurance Company Ltd. (CHINA RE P&C) was founded as the sole subsidiary for operating property and casualty reinsurance business under the umbrella of China Reinsurance (Group) Corporation (China Re Group). The Company has a registered capital of RMB 9.532 billion with headquarter in Beijing and branch offices in Shanghai and Shenzhen.

Company Brand

CHINA RE P&C has inherited the original brand, business portfolio, client base, competent management and a highly professional team from the former China Reinsurance Company. The Company is committed to the task of promoting the development of both China's insurance industry and the whole national economy by providing not only sufficient reinsurance capacity but also professional reinsurance service to our clients through long-term cooperation for mutual benefit.

Company Strategy

Under the guidance of the Scientific Outlook on Development and the strategic goal of building itself into a "company with innovative technology, motivated talents and distinctive culture", CHINA RE P&C will endeavor to create a new prospect for profitable and sustainable development through consistent efforts of improving our development model, enhancing technical capabilities, refining our management and fostering a harmonious culture.

Company Development

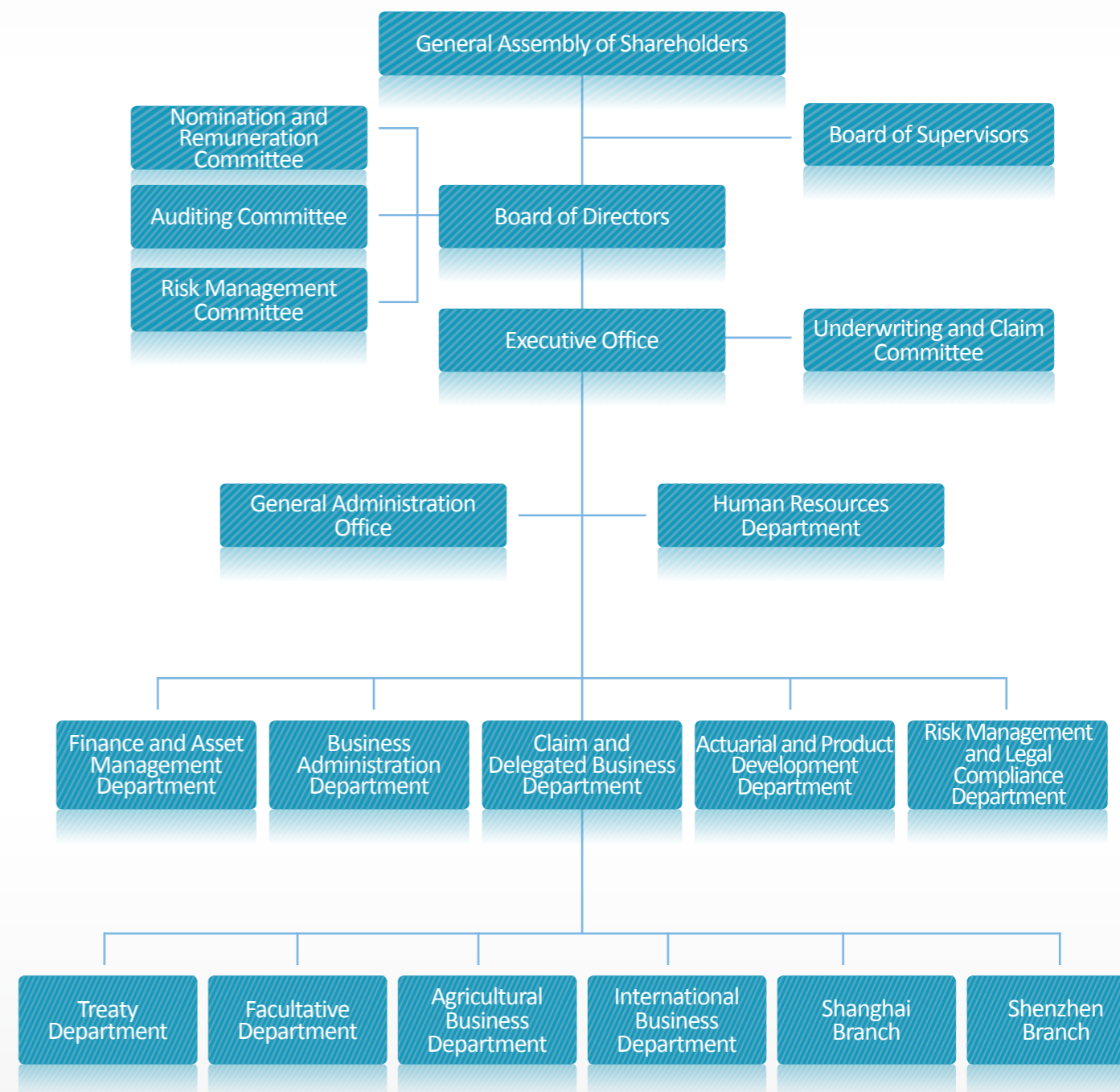
After a decade of strong growth, CHINA RE P&C has established cooperative ties with more than 50 domestic property and casualty insurance companies. From year 2004 to 2013, CHINA RE P&C's premium income and total assets had increased from RMB 2.812 billion and RMB 2.672 billion to RMB 28.422 billion and RMB 42.013 billion respectively. We offer a diversified portfolio of service to our clients including property reinsurance, short-term health and casualty reinsurance, agricultural reinsurance, catastrophe reinsurance and special lines reinsurance in addition to risk management services. CHINA RE P&C has now become a dominant player in the domestic reinsurance market with its position consistently strengthened.

Since May 2013, CHINA RE P&C has been entrusted by the Group company for the management and operation of its international property and casualty reinsurance business. Through connecting channels and sharing resources between domestic and international business portfolios, CHINA RE P&C has been actively pursuing the corporate strategy of "Market-orientation, Specialization, and Internationalization".

Social Responsibilities

With a leading position in China's P&C reinsurance market, CHINA RE P&C plays an active role as the national reinsurance company, and delivers values in capital financing, risk management and technology transfer to facilitate national economic development and improvement of people's livelihood. During 2013, CHINA RE P&C paid for losses from catastrophes and risk losses such as Typhoon "Fitow", floods in northeast China and SK Hynix fire and actively supported post-catastrophe rebuilding. CHINA RE P&C provided professional and reliable reinsurance solutions for key government construction and civil projects such as aviation and aerospace, rail transportation, drilling platform, food safety and local catastrophe insurance pilot projects. CHINA RE P&C published a P&C insurance exposure curve, the first in China's P&C insurance industry, to support the pricing of P&C insurance products suitable for the domestic risk profile. CHINA RE P&C continued to provide reinsurance protection for agricultural, export credit insurance to support relevant economic development.

Organizational Chart



Board of Directors

Chairman: Mr. ZHANG Hong
 Vice Chairman: Mr. HE Chunlei
 Board members: Ms. LI Yuanyuan , Mr. QIN Hongbo, Mr. LI Ming,
 Mr. LING Fei, Mr. ZUO Huiqiang,
 Secretary of the Board of Directors: Mr. WANG Zhenyu

Nomination and Remuneration Committee

Director: Mr. ZUO Huiqiang
 Members: Mr. LI Ming, Mr. LING Fei

Auditing Committee

Director: Mr. LI Ming
 Members: Mr. LING Fei

Risk Management Committee

Director: Mr. HE Chunlei
 Members: Ms. LI Yuanyuan, Mr. ZUO Huiqiang

Board of Supervisors

Chairperson: Ms. LIU Tianyang
 Board Members: Mr. QIN Xin, Mr. LI Xiaoxuan

Top Management

General Manager: Mr. HE Chunlei
 Deputy General Manager: Ms. LI Yuanyuan, Mr. PANG Wei
 Assistant General Manager: Mr. CHEN Sen, Mr. XI Zhen, Mr. WANG Zhenyu

Financial Statement

Independent Auditor's Report

Note: The report has been audited by KPMG Huazhen. Unqualified opinion was received.

Financial Statements

Balance Sheet

(all amounts in RMB Yuan)

Assets	2013	2012
Assets :		
Cash at bank and on hand	1,905,792,794	466,250,725
Financial assets held for trading	465,600,483	1,670,437,763
Securities purchased under agreements to resell	78,400,000	-
Interest receivable	521,943,505	509,158,800
Reinsurance receivables	9,013,944,448	7,141,206,844
Ceded share of unearned premium reserves	94,631,194	82,859,156
Ceded share of outstanding claim reserves	339,715,058	191,138,203
Investments classified as loans and receivables	2,410,000,000	110,000,000
Term deposits	10,920,000,000	11,464,253,368
Available-for-sale financial assets	10,549,032,130	11,133,609,383
Held-to-maturity investments	3,744,324,710	3,802,928,594
Long-term equity investments	20,400,000	20,400,000
Statutory capital deposits	1,740,000,000	1,740,000,000
Fixed assets	9,981,133	10,041,811
Intangible assets	2,845,556	2,313,464
Deferred tax assets	112,471,160	231,489,953
Other assets	84,332,010	103,464,998
Total assets	42,013,414,181	38,679,553,062

Liabilities and owners' equity	2013	2012
Liabilities:		
Securities sold under agreements to repurchase	1,605,799,962	2,650,900,000
Reinsurance payables	2,983,879,080	4,281,641,135
Employee benefits payable	92,785,995	94,700,493
Taxes (receivable)/payable	(143,330,598)	158,280,832
Unearned premium reserves	10,015,468,829	8,015,333,091
Outstanding claim reserves	15,327,278,814	12,767,476,826
Other liabilities	219,109,904	291,211,140
Total Liabilities	30,100,991,986	28,259,543,517
Owners' Equity:		
Share capital	9,532,250,000	8,532,250,000
Capital reserve	(408,793,623)	(38,873,821)
Surplus reserve	357,312,293	232,138,984
General Risk Provision	399,024,188	273,850,879
Retained earnings	2,032,629,337	1,420,643,503
Total owners' equity	11,912,422,195	10,420,009,545
Total liabilities and owners' equity	42,013,414,181	38,679,553,062

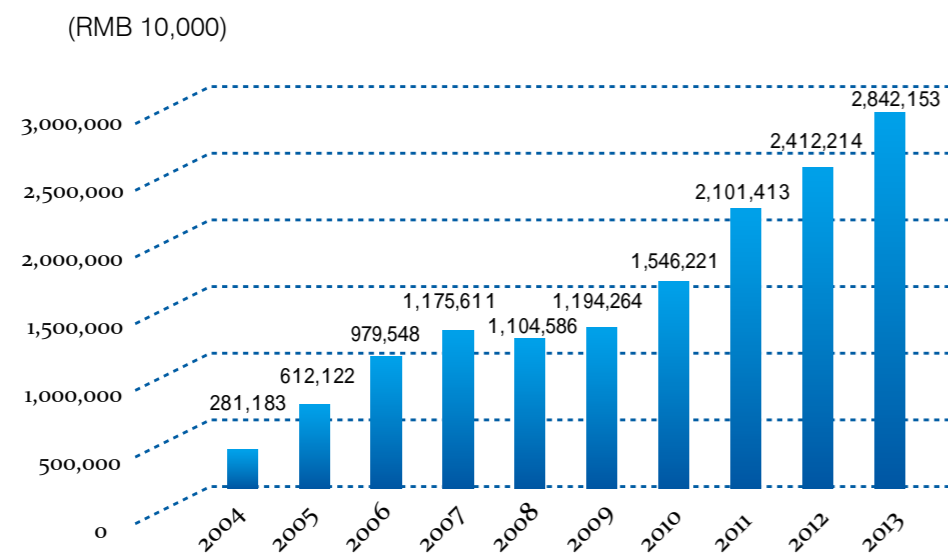
Income Statement

(all amounts in RMB Yuan)

	2013	2012
Operating income	27,586,494,278	24,030,201,126
Net premiums earned	26,096,818,306	22,786,219,196
Gross written premiums	28,421,525,209	24,122,138,778
Including: Premiums ceded from cedants	28,421,525,209	24,122,138,778
Less: Premiums retroceded	(334,756,775)	(385,395,243)
Increase in unearned premium reserves	(1,989,950,128)	(950,524,339)
Investment Income	1,476,311,721	1,214,151,129
Gains (Losses) froms changes in fair	(5,761,623)	21,956,461
Foreign exchange gains (losses)	(2,546,807)	5,977,626
Other operating income	21,672,681	1,896,714
Operating expenses	(26,046,898,940)	(22,240,658,961)
Claims	(13,422,613,132)	(10,822,268,503)
Less: Claims retroceded	134,328,832	320,457,819
Increase in outstanding claim reserves	(2,594,006,484)	(1,836,762,805)
Less: Retroceded share of outstanding claim reserves	149,089,939	(143,628,873)
Commissions for assumed reinsurance	(10,157,618,030)	(9,378,914,669)
Business taxes and surcharges	(5,949,972)	(14,126,937)
Fee and commission expenses	(20,232,173)	(15,115,383)
General and administrative expenses	(183,217,219)	(249,305,760)
Less: Commission retroceded	38,304,056	72,519,697
Other operating expenses	12,275,431	(121,270,134)
Impairment losses	2,739,812	(52,243,413)
Operating profit	1,539,595,338	1,789,542,165
Add: Non-operating income	1,543,357	84,530
Less: Non-operating expenses	(943,769)	(307,304)
Profit before income tax	1,540,194,926	1,789,319,391
Less: Income tax expense	(288,461,833)	(384,935,333)
Net Profit for the year	1,251,733,093	1,404,384,058
Other comprehensive income for the year	(369,919,802)	97,944,543
Total comprehensive income for the year	881,813,291	1,502,328,601

Business Analysis

Premium income (2004—2013)



Operating results by line of business in 2013

» Non marine

Total premium income from non-marine business reached RMB 9.993 billion, accounting for 35.16% of the total portfolio.

» Marine

Premium income for marine business stands at RMB 1.431 billion, accounting for 5.03% of the total portfolio.

» Motor

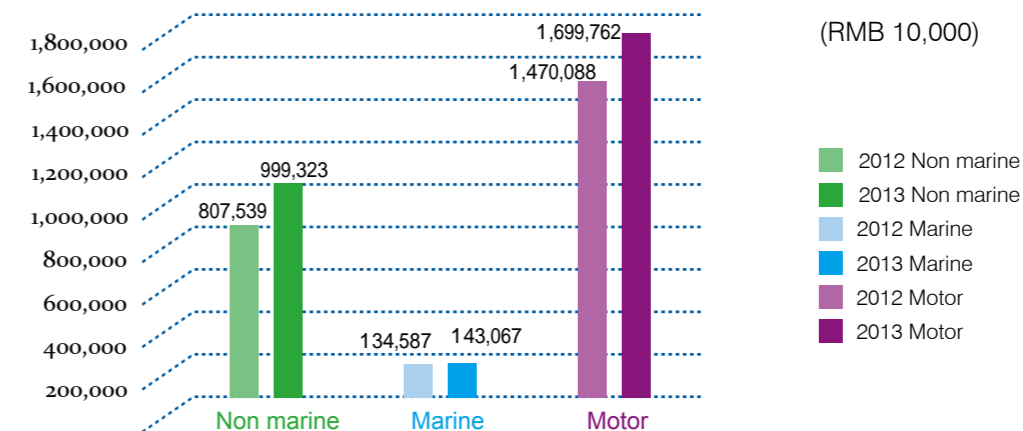
Premium income from the motor business reached RMB 16.998 billion, accounting for 59.81% of the total portfolio.

Key figures by line of business in 2013

(in RMB 10,000)

	Non marine	Marine	Motor
Premium income	999,323	143,067	1,699,762
Commission	424,281	66,533	851,447
Claim	340,389	51,844	625,552

Comparison of premium volume by line of business between 2012 and 2013



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